Georg-August-Universität Göttingen	6 C
Modul M.WIWI-BWL.0092: Global Sourcing of Business and IT Ser-	2 SWS
vices	
English title: Global Sourcing of Business and IT-Services	
Lernziele/Kompetenzen:	Arbeitsaufwand:
At the end of the course, the student is expected to have sound knowledge to analyze	Präsenzzeit:
and discuss the following issues to make informed business decisions:	28 Stunden
- Why do firms choose to adopt a global sourcing model for executing an IT function/	Selbststudium:
business process?	152 Stunden
- What are the factors that drive the selection of IT functions/business processes for	
sourcing?	
- What factors drive the selection of global service providers?	
- What are the critical factors to effectively manage the IT outsourcing engagements?	
- What are the key elements to develop frameworks to evaluate the success of sourcing	
engagements?	
- How do emerging trends in technology influence the IT global sourcing model?	
- How can firms design a global sourcing strategy considering key requirements and	
solution components?	
Lehrveranstaltung: Global Sourcing of Business and IT Services (Seminar)	2 SWS
Inhalte:	
Advances in information and communication technologies enable firms to leverage	
expertise globally. Increasingly, sourcing and deploying expertise beyond the	
boundaries of the firm is considered an important part of business strategy. Firms are	
increasingly using digital technologies to create and extend relationships to execute	
business processes. As a result, global sourcing of information technology (IT) and	
IT enabled business process services are emerging as keys to increasing efficiency	
and competitiveness in the global economy. While global sourcing in manufacturing and logistics operations has been a part of business strategy for many years now, the	
trend in global product development and services delivery models enabled by IT is more	
recent. Firms are seeking not only cost savings (cost focus) from service providers,	
but also improvement in business processes (operational improvement focus), active	
engagement in co-creation of unique value (business performance focus), and access	1
engagement in co-creation of unique value (business performance focus), and access to the technical talent (new product development focus). In the high growth market for IT	
to the technical talent (new product development focus). In the high growth market for IT	

and creating an extended digital enterprise, they are well advised to also consider the risk factors and realistically estimate both short and long term benefits. Indeed, cultural and geographical distances between members of multi-national, globally distributed networks could also pose a myriad of risks. In this course we will study the drivers of the globalization of IT service delivery along with the managerial and technological issues related to managing the global sourcing of information technology and business process

services.

Prüfung: Schriftliche Ausarbeitung einer Fallstu Prüfungsvorleistungen: Regelmäßige und aktive Teilnahme am Seminar Prüfungsanforderungen:	die (ca. 6 Seiten)
Selbständige wissenschaftliche Bearbeitung einer F Global Sourcing in schriftlicher Form und Diskussion Seminars.	
Zugangsvoraussetzungen: keine	Empfohlene Vorkenntnisse: Informationsmanagement, Kenntnisse über IT- Beschaffungsmanagement
Sprache: Englisch	Modulverantwortliche[r]: Prof. Dr. Robert Wayne Gregory Prof. Balaji Rajagopalan, Ph.D.
Angebotshäufigkeit: einmalig	Dauer: 1 Semester
Wiederholbarkeit: zweimalig	Empfohlenes Fachsemester: 1 - 4
Maximale Studierendenzahl: 21	